



MINISTRY OF INVESTMENT PROMOTION, PARTNERSHIPS

AND THE DEVELOPMENT OF STATE TELESERVICES

Direction of Financing and Public-Private Partnerships

FINANCING OF PUBLIC PRIVATE PARTNERSHIP PROJECTS FORUM

SEN PPP FINANCE' 2015

PROVISIONAL AGENDA

RÉPUBLIQUE DU SÉNÉGAL

MINISTÈRE DE LA PROMOTION DES INVESTISSEMENTS,
DES PARTENARIATS ET DU DÉVELOPPEMENT
DES TÉLÉSERVICES DE L'ÉTAT



AGENDA

MONDAY 4 MAY 2015

PRE-CONFERENCE TRAINING ON THE LEGAL AND FINANCIAL TOOLS OF THE PPPs.

DAY 1 : 05 MAY 2015

TIMING	ACTIVITIES	LENGTH (mn)
08H00-08H55	Welcome, registration and seating of participants	55
08H55-10H00	OFFICIAL OPENING CEREMONY	60
08H55-09H00	Overview of the Forum program by the Master of Ceremonies	
09H00-09H10	Speech of Excellence Khoudia MBAYE, Minister of Investment Promotion, Partnerships and the Development of State Teleservices	
09H10-09H20	Speech from Private Sector Representative/ Official Platinum Sponsor: Groupe EIFFAGE	
09H20-09H30	Speech from the Official Institutional Partner of Reference: African Development Bank	
09H30-09H40	Documentary film about African PPP Projects	
09H40-10H00	Opening Speech of H.E.M Macky SALL, President, Republic of Senegal	
10H00-10H30	COFFEE BREAK	30
10H30-12H00	INTRODUCTORY SESSION : THE GENERAL ENVIRONMENT OF PPP'S IN AFRICA : INVENTORY AND PERSPECTIVES Moderator : Mamadou Lamine NDONGO, Resident representant, African Development Bank. Panelists : International Financial Corporation – IFC/ World Bank	90
	The business environment and promotion of PPP in Africa: Abdoulaye LY , Director of Investment Promotion / Ministry of Investment Promotion, Partnerships and State Teleservices of Senegal	
	Strengths and weaknesses of the legal and institutional framework of PPP's in Africa: Assiba DJEMAOUN* , FIDAL Lawfirm.	
	Recent evolutions and the investment perspectives of PPP's: Mouhamadou NIANG , Managing Director of Meridiam Africa, Paris.	
	Financing feasibility studies, selection et preparation of projects: Laurence Van Prooijen , Regional PPP Development Unit Ouest African Development Bank (BOAD).	
	Financial regulation and financing PPP's: what is the Central Bank's role?	
	Panelists: <ul style="list-style-type: none"> - Carole DEVIDAL, Cellule d'information PPP France (Expertise France), - Yves BOZZI, Président Exécutif de SOCOTEC, - Marc Teyssier d'Orfeuille, Délégué général du Club PPP MedAfrique - Mbodj A. Ma, Executive Director, Plateforme COLLER 	
	Discussion and moderators synthesis	
12H00-13H00	SESSION I : PRESENTATION OF THE PPP PROJECT PORTFOLIO	60
	<i>The project presentation sessions will be led by the Ministers of the sectors concerned with their advisers who will present, in turn, the details of their PPP project portfolio within their jurisdiction and they will be available to respond to questions with investors and other participants.</i>	
	Moderator : Amadou BA*, Minister of the Economy, Finances et Planning Introductory comments by Abdou Aziz TALL , Minister in Charge of the Senegal Emerging Plan,	

	<p>The Senegal Emerging Plan (PSE): fundamental aspects, institutional framework and implementation: Ibrahima WADE, Director of the Operational Monitoring Bureau of the BOS/PSE</p> <p>Main projects and reforms of the Senegal Emerging Plan (PSE): Amadou Saïdou BA, Reforms Unit Coordinator of the Operational Monitoring Bureau of the BOS/PSE</p> <p>Regulatory framework of PPP's in Senegal and how spontaneous offers are managed: Ibrahima FALL, Director of Financing and Public-Private Partnerships / Ministry of Investment Promotion, Partnerships and State Teleservices of Senegal</p> <p>Panelists: – Mansour GAYE, General Manager, Grant Thornton</p>	
13H00-14H30	LUNCH	90
14H30-16H00	<p>SESSION I.A : PRESENTATION OF PPP PROJECTS IN THE INFRASTRUCTURE SECTOR Presiding, Minister of Infrastructures</p> <p>SESSION I.B : PRESENTATION OF PPP PROJECTS IN THE HEALTHCARE AND EDUCATION SECTORS Co-Presiding : – <u>Minister in Charge of Healthcare,</u> – <u>Minister in Charge of Education</u></p> <p>Intervenants : – International Financial Corporation IFC / World Bank – Groupe EIFFAGE ;</p>	90
16H00-16H10	COFFEE BREAK	10
16H10-17H40	<p>SESSION II.A : PRESENTATION OF MINING AND RAIL PROJECTS Presiding : Minister in charge of Industries and Mines</p> <p>SESSION II.B : PRESENTATION PPP PROJECTS IN TOURISM, ENVIRONMENT AND HABITAT SECTORS Co-Presiding : – Minister in Charge of Tourism, – Minister in Charge of Habitat, – Minister in Charge of Environnement</p>	90
18H00-19H00	<p>OFFICIAL WELCOME COCKTAIL (Hosted by EIFFAGE, Platinum sponsor of SEN PPP FINANCE 2015)</p>	
	END OF DAY 1	

DAY 2 : 06 MAY 2015		
TIMING	ACTIVITIES	LENGTH (mn)
	<p><i>On the sidelines of project presentations and panel sessions throughout the Sen PPP Finance Forum , exhibitions and B2B meetings will be organized continuously inside the conference center.</i></p>	
09H00-10H15	<p>SESSION III : STAKEHOLDER SPEECHES, EXPERIENCES SHARED ON THE SET UP OF A PPP PROJECT Presiding, Mansour E. KANE, Minister of Infrastructures, Transportation and Land unlock</p> <p>Introductory remarks by the moderator</p> <p>Financing a PPP project through a local bank: the banker's experience: CBAO, Groupe Attijariwafa Bank Compagnie Bancaire de l'Afrique de l'Ouest</p>	75

	Experience and Point of view of a Infrastructure Concession-holder Company: Groupe EIFFAGE	
	Innovative Financial Concept of an airport PPP project: Aéroport international Blaise Diagne (AIBD)	
	Presentation of the Regional UEMOA PPP Project development: Nathalie Brou FOFANA West African Development Bank –BOAD (West African Economic and Monetary Union)	
	Experience and Point of view of a Infrastructure Concession-holder Company in the UEMOA zone: Afrique-Pesage Senegal	
	Discussions and synthesis by the moderator	
10H15–10H30	COFFEE BREAK	15
10H30–12H00	SESSION IV.A : PRESENTATION OF AGRICULTURE AND HYDRAULIC PROJECTS	90
	Co-Presiding : – Minister in charge of Agriculture and Rural Equipment, – Minister in charge of Water and Water Treatment	
	SESSION IV.B : PRESENTATION OF ENERGY AND DIGITAL ECONOMY SECTOR PROJECTS	
12H00–13H30	SESSION V.A : PRESENTATION OF HABITAT, PUBLIC BUILDINGS AND NEW URBAN ZONES PROJECTS	90
	SESSION V.B : PRESENTATION OF PROJECTS IN THE DIGITAL ECONOMY	
	Co-Presiding, – Minister of Energy and Renewable Energy Development, – Minister of Poste–Offices and Telecommunications	
13H30–14H30	LUNCH	60
14H30–16H15	SESSION VI : BUDGETARY POLICY AND FINANCING PUBLIC-PRIVATE PARTNERSHIPS IN UEMOA ZONE (West African Economic and monetary Zone)	105
	Moderator : the Commission of the West African Economic and Monetary Union Zone (UEMOA)	
	Public Private Partnership and budgetary discipline: how to avoid a new cycle of debt in Africa? Babacar CISSE , Director of the Public Debt, Ministry of the Economy, the Finances and Planning	
	The Norms of budgetary deficit, accountancy of PPP's and the submission of accounts: what strategies does the UEMOA region have? The Commission of the West African Economic and Monetary Union Zone	
	Public and private guichets of donors : lessons gathered from recent experiences, GENIE & KEBE, Law Firm	
	What are the alternatives to sovereign guarantees for PPP's? Amadou HOTT* , Managing Director of FONGIS : Fonds Souverain d'Investissements Stratégiques	
	Fiscal expenses and various exemptions in PPP's: how to find the equilibrium? Pape Oumar DIALLO , Inspecteur des Impôts et Domaines, Coordonnateur de la Direction générale des Finances	
	Panelists. – Mouhamadou NIANG , Managing Director, Meridiam Africa – Fatoumata Mbengue BA , Managing Director, IMPAXIS Capital	
	Discussion and synthesis of the moderator	
16H15–18H00	SESSION VII. INNOVATIVE FINANCING OF PPP'S	105
	Moderator : Vera SONGWE , Operations Director , World Bank, Africa	
	Experiences of <i>halal</i> or Islamic financing of PPP's: Islamic Development Bank	
	Turnkey contracts and EximBank type funding : opportunities and threats: Moustapha SOW , Director, Islamic Corporation for the Insurance of Investment and Export Credit, Islamic Development Bank	
	Mandatory programs in Africa (on both the local and international financial markets): challenges, issues and perspectives. Adrien DIOUF , Director, West African Monetary Union (UMOA)	
	What are the strategies to mobilise green finance in Africa? Eric BIO , Director, West African Development Bank (BOAD)	
	What are the strategies to mobilise migrant funds in the financing of projects? African Development Bank	

	Lawful financing of PPP's. Which devices can be put in place to aid the battle against money laundering and financing of terrorism? Inter-Governmental Action Group against Money Laundering in West Africa (GIABA)	
	Panelists. – LAME Kadidiatou, Fonds de Garantie des Investissements Prioritaires, FONGIP Senegal	
	Discussion and synthesis of the moderator	
	END OF THE SECOND DAY	
19H30	GALA DINNER	

	DAY 3 07 MAY 2015	
TIME	ACTIVITIES	LENGTH (mn)
	<i>These sessions will also be open to PPP Unit of other countries who intend to present their priority PPP projects.</i>	
	SESSION VIII. THE ROLE OF THE AFRICAN PRIVATE SECTOR IN PPP PROJECTS	
	How to implicate the private sectors in PPP projects in Africa: Enobong UMOESSIEN Commission (West Africa States Economic Commission – CEDEAO)	
10H30	Financing by the local private sector by mandatory emissions on the international financial markets : Odile KANTOUSSAN , CGF BOURSE	90
	What are the strategies for guarantees, refinancing of PPP's and bonus loans for the local private sector? Thierno Seydou Nourou SY , Managing Director, National Economic Development Bank (BNDE)	
	Panelists. <ul style="list-style-type: none"> – Mansour GAYE, Managing Director, Grant Thornton Senegal – Lancina KI, Director , Private Sector West African Monetary Union (UMOA)Commission ; – Yaw OWUSU, Managing Director , Ghana CyberCity 	
	Discussion and synthesis of the moderator	
11H00	COFFEE BREAK	30
	SESSION IX. PPP AND THE FINANCING NEEDS OF LOCAL AUTHORITIES	
12H30	The Specifics of PPP in local authorities: Cheikh Ahmed Tidiane SENE , Director of Finance, Agence de Développement Municipal (ADM)	90
	What finance instruments and public guarantees can be used for PPP's in local authorities? Direction for local communities, Public Treasury.	
	Panelists. <ul style="list-style-type: none"> – Jeannette Mancel DIOUF, Managing Director, RISK ASSUR CONSULTING , Paris, France 	
	Discussion and synthesis of the moderator	
14H30	LUNCH	
15H30	CLOSING SESSION : GENERAL DEBATE AND CONCLUDING REMARKS <ul style="list-style-type: none"> – Minister of Investment Promotion, Partnerships and State TeleServices – Minister of Economy and Finances, – Official Sponsors and Technical and Financial Partner of Sen PPP Finance 2015. 	60
16H30	OFFICIAL CLOSING COCKTAIL	60
	Introductory speech of Khoudia MBAYE , Minister of Investment Promotion, Partnerships and the Development of State Teleservices	
16H00	General Synthesis of the event sessions: Ibrahima FALL , Director of Financing and Public-Private Partnerships / Ministry of Investment Promotion, Partnerships and State Teleservices of Senegal	30
16H30	Closing speech of H.E Mahammed Ben Abdallah DIONNE , Prime Minister of the Republic of Senegal	30
	END OF THE THIRD DAY AND OF THE FORUM	

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